

# ARUSHI GANDHI

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## RELEVANT EXPERIENCE

### Founder

Jan 2023 – Dec 2023

*Fundinc.in*

- Led the development and launch of a SaaS product for VCs to manage their dealflow, resulting in monthly recurring revenue of \$10K within two quarters.
- Implemented customer feedback loop, collaborating with a cross-functional team of 12 to gather insights from VC customers and drive iterative product improvements.
- Won multiple national-level startup competitions (PitchTank, Nasscom, TiE Matrix) and accepted into accelerator programs (gradCapital eHer, Rebalance).

### Product Management Intern

Dec 2021 – Aug 2022

*BugBase*

- Collaborated with the development and design teams to launch the continuous vulnerability assessment platform within 6 weeks.
- Assisted founders in conducting market research, customer interviews and creating product roadmaps as an early employee to help raise \$500K.
- Spearheaded planning of marketing campaigns to attract enterprise clients and bug-bounty researchers, grew community to 5000+ hackers.

### Software Engineering Intern

Jun 2023 – Jul 2023

*Microsoft*

- Drove enhancements in MS Teams backend functionality by leading the implementation of advanced filtering capabilities within the PowerShell module, by expanding support for querying complex data types.
- Orchestrated documentation efforts, ensuring users seamlessly integrate with the new featureset for optimal usage.

## PROJECTS

### Analysa | *Next.js, Node.js, AntD*

2022

- Created Analysa for Microsoft's Engage program, an intuitive GUI-driven data analytics platform for the automobile industry to deliver insights through user-friendly statistics.
- Independently interviewed 7 automobile engineers to understand key decision metrics, designed, prototyped, created video and photo documentation within 3 weeks.

### Swayam | *Next.js, Node.js, IPFS*

2022

- Led the development of Swayam, an e-commerce platform designed for Self-Help Groups, streamlining transparent and hassle-free online product sales to empower local communities.
- Collaborated with a team of 6 to deliver the portal within 18 hours during the Smart India Hackathon, spearheaded the presentation to a esteemed panel achieving the 3rd position.

### Indusby | *Ionic, React.js, Firebase*

2022

- Developed Indusby, a mobile application prototype for the Grand-Challenge hackathon, fostering connections between contractors, industries, and researchers to maximize industrial waste utilization.

## UNIVERSITY LEADERSHIP

Google Developer Student Club Manipal, *Development Lead*

2022 – 2023

GirlScript Manipal, *Development Lead, Founding Member*

2021 – 2022

Dorm Room Startup Club, *Founding Member*

2023 – Present

## HONORS

Google Generation Scholarship Recipient (APAC) 

Apr 2022

JPMC Code for Good - Summer Internship Recipient

Jun 2022

HackNITR 3.0 1st Prize Winner

Oct 2021

## EDUCATION

Manipal Institute of Technology

Manipal, India

*Bachelor of Technology in Information Technology - CGPA: 8.5*

*Oct 2020 – May 2024*